





- ✓ Located in the Basque Country (North of Spain)
- ✓ Area of 41.6 square km.
- ✓ Economic Capital of a metropolitan area of 1 million inhabitants (42% of the Basque Country population)

BILBAO CITY

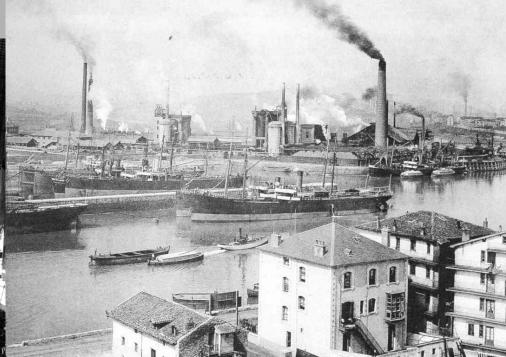
- ✓ Impressive transportation infrastructure that connects the city to the rest of Europe and the world by air, land and sea.
- ✓ Since its foundation, more than 700 years ago, it has been the fundamental factor and the main socio-economic axis around which the Bizkaia region has set its modernization process in motion.
- ✓ Bilbao's hegemony is undisputable. No other city has better reasons to be the economic, financial, cultural and tourist capital of the region.





INDUSTRIAL PAST





INDUSTRIAL PAST

- ✓ Unprecedented development through the exploitation of nearby mineral deposits
- ✓ Strengthening of the maritime business and port activity
- ✓ Strong iron and steel as well as shipbuilding industries emerged and became essential to economic development.
- ✓ Urban expansion
- ✓ Bilbao was the great economic icon of the Basque Country and amongst the most important cities in the State

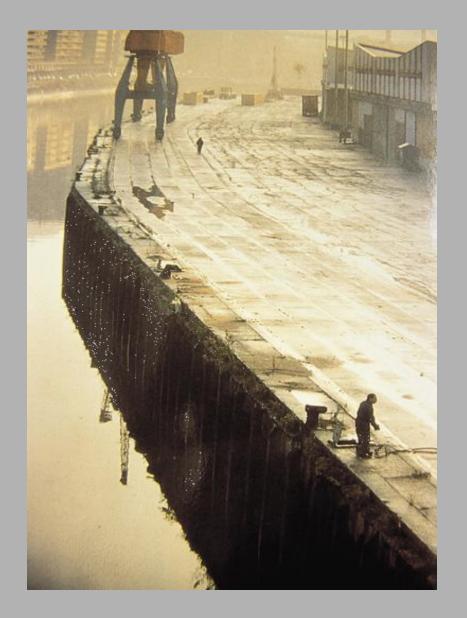


1980's, the DECLINE of the TRADITIONAL INDUSTRY



THE **DECLINE**

- ✓ At the end of the 20th century, iron and steel industry fell into a deep crisis
- ✓ Challenge of industrial restructuring
- ✓ Necessity to deal with the negative consequences of the industrial era
- ✓ High rates of unemployment
- ✓ Emigration
- ✓ Social unhappiness



BILBAO, THE REVITALIZATION PROCESS



The Nervión River, the linking strategic axis for the City

THE REVITALIZATION PROCESS

- ✓ Metropolitan Bilbao develops a Revitalization Plan
- ✓ The Plan shapes the success vision
- ✓ Public and private actors engage in a strategic conversation
- ✓ Metropolitan Bilbao builds social capital



BILBAO METROPOLI-30



- ✓ Public-private partnership devoted to the revitalisation process of Metropolitan Bilbao
- ✓ More than 140 members
- ✓ Mission: to carry out the future vision of Metropolitan Bilbao for the next Millennium
- ✓ Value: aptitude to increase the interest and the energies of different institutions and agents for the common project of a metropolis of the future
- ✓ Success: capacity of becoming a meeting point for all the sectors joining public and private forces

THE REVITALIZATION PROCESS

8 Critical Issues

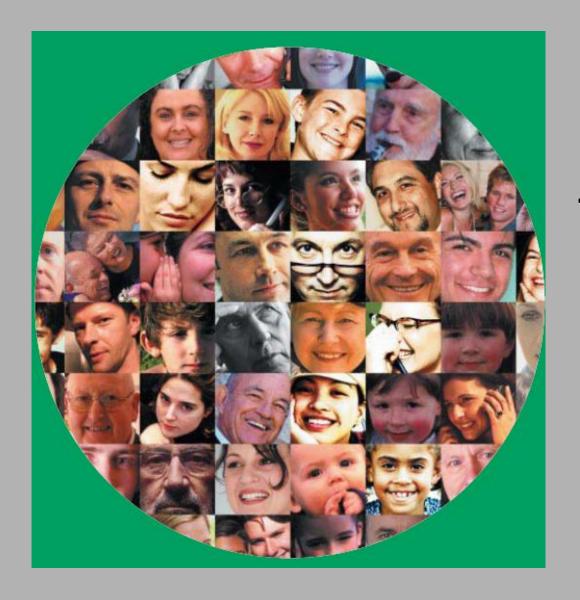
- 1. Investment in Human Resources
- Services and Manufacturing
- 3. Mobility and Accessibility
- 4. Environmental Regeneration
- 5. Urban Regeneration
- 6. Cultural Centrality
- 7. Public-private Coordination
- 8. Social Welfare







STRATEGIC PROJECTS



Bilbao.
The city where dreams come true.

Made True in Bilbao

Strategic Keys

- Active and Committed Leadership
- People and their Values
- Knowledge and Innovation
- Networking
- Quality of Life

Three key elements:

- People
- City activity
- Metropolitan attractiveness

The knowledge and ideas are based on **the people** and the Strategy is made by and for them

The activity of the city is essential to make Bilbao become a place where the high added-value business initiatives come true

Bilbao as an attractive metropolis for inhabitants and visitors

From Infrastructures to values



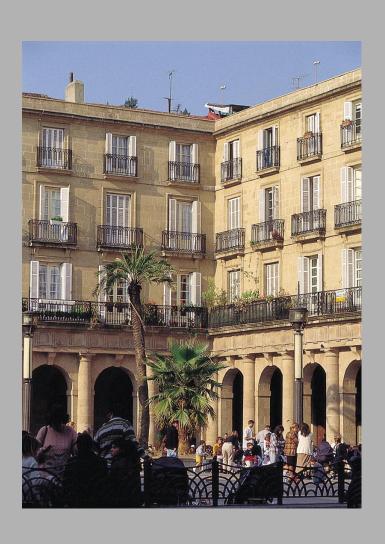
The **Strategy**



XXth century

- Nations
- Sovereignty
- Infrastructures
- Industry
- Technology

The **Strategy**



XXIth century

- Cities
- Places
- Identity
- People and values
- Knowledge and Innovation

Evolution of the identity

Made in Germany Made by Ericsson Made of adventure Made for YOU!

The fourth sector

1	2	3	
Primary	Secondary	Tertiary	
Mining Agriculture Fishing	Industry Production Technology	Services Information Communication	

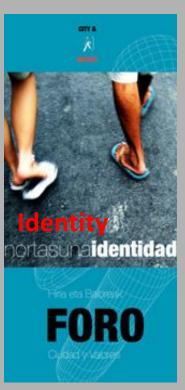
The fourth sector

1	2	3	4
Primary	Secondary	Tertiary	Fourth
Mining Agriculture Fishing	Industry Production Technology	Services Information Communication	Principles Values

Values for the development of the city



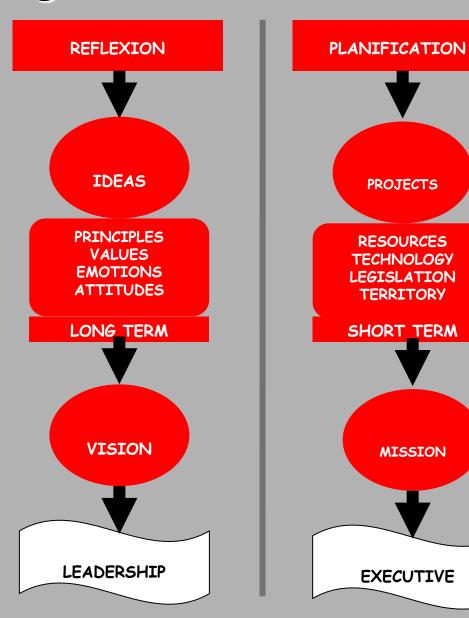




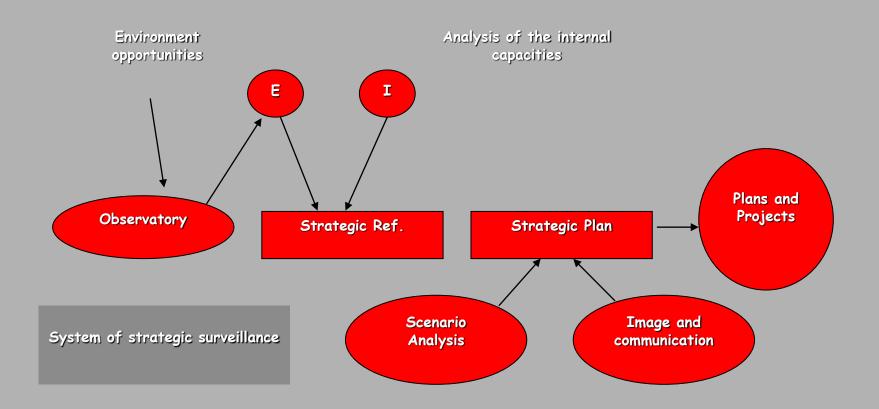


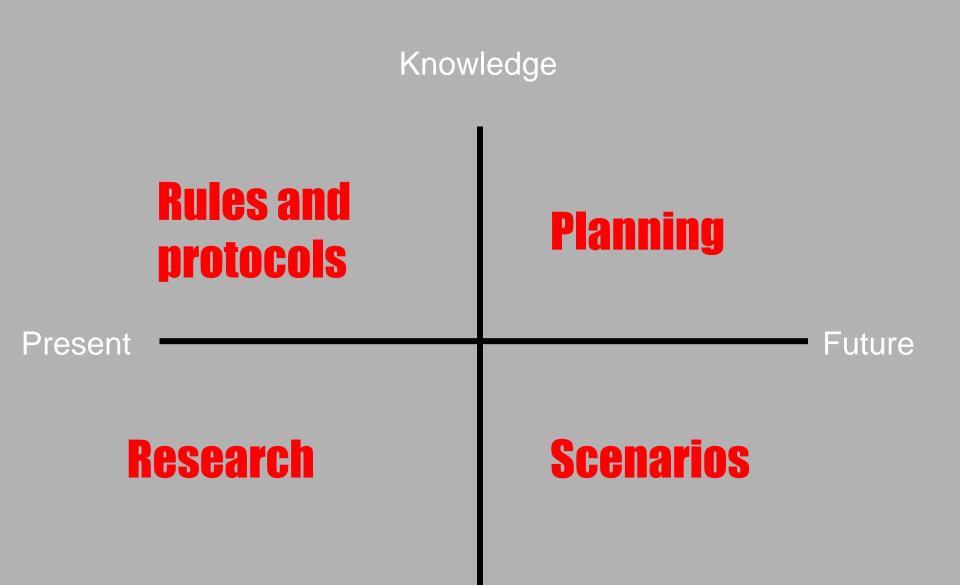


Methodologies

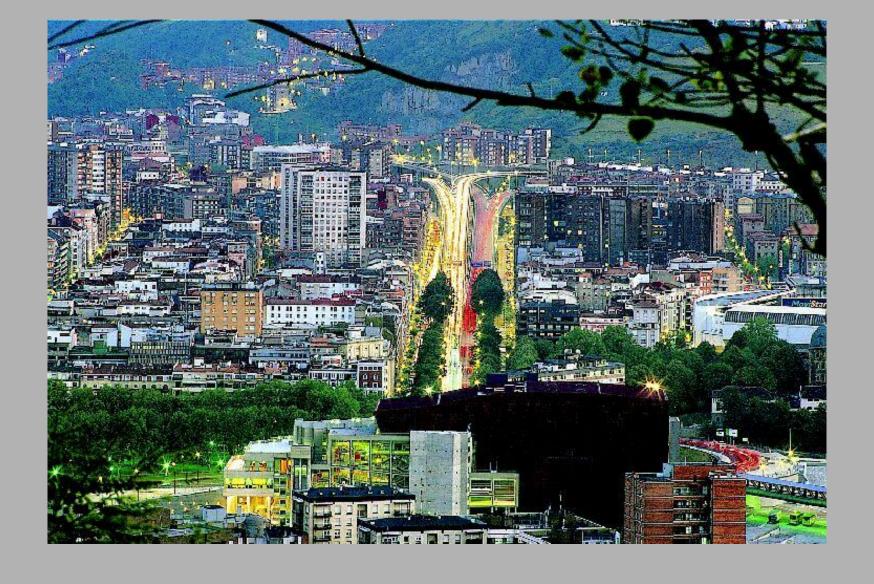


Methodologies





Uncertainty



Thank you for your attention